



ISE Central Executive Forum and Awards Nominee Showcase Presentation

June 9, 2010

<i>Company Name:</i>	Northrop Grumman Corporation
<i>Project Name:</i>	Governance, Risk, & Compliance
<i>Presenter:</i>	Lee Parrish
<i>Presenter Title:</i>	Director, Information Assurance





Company Overview



- Northrop Grumman Corporation is a leading global security company that provides innovative systems, products and solutions in aerospace, electronics, information systems, shipbuilding and technical services to government and commercial customers worldwide.
- 120,000 employees
- Revenue: \$33.8 billion
- Global Presence
- www.northropgrumman.com





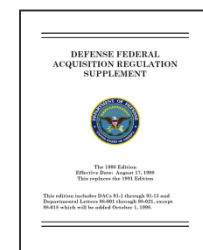
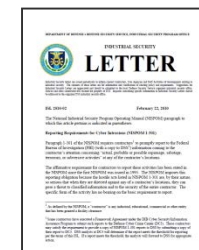
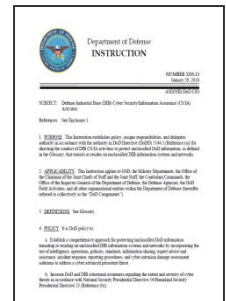
Presentation/Project Overview

- Business Drivers in Risk & Compliance
- Service Delivery
- Key Strategic Initiatives
- Deploy an Enterprise Solution
- NGC GRC Universe
- Project Results
- Lessons Learned/Best Practices
- Q&A



Business Drivers in Risk & Compliance

- Highly Regulated Industry
 - DFAR, ITAR, and SOX represent only three critical regulations that an A&D company must comply with
- Complex solutions entail a highly distributed Supply Chain
 - Managing supply chain risk is becoming increasingly challenging in the A&D industry
- Reputation as a reliable partner is only “table stakes” in this business
 - Managing risk and compliance effectively is an opportunity for competitive advantage





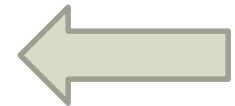
Service Delivery

- Prior to any strategic RM execution, NGC created an effective security service delivery lifecycle.
- Created a GRC Service Catalog Lifecycle: ITIL v3
 - Service Strategy; Service Design; Service Transition; Service Operation
- Key Components:
 - Portfolio of Services; Cost Baseline; SLA/Metrics; Roadmaps



Key Strategic Initiatives

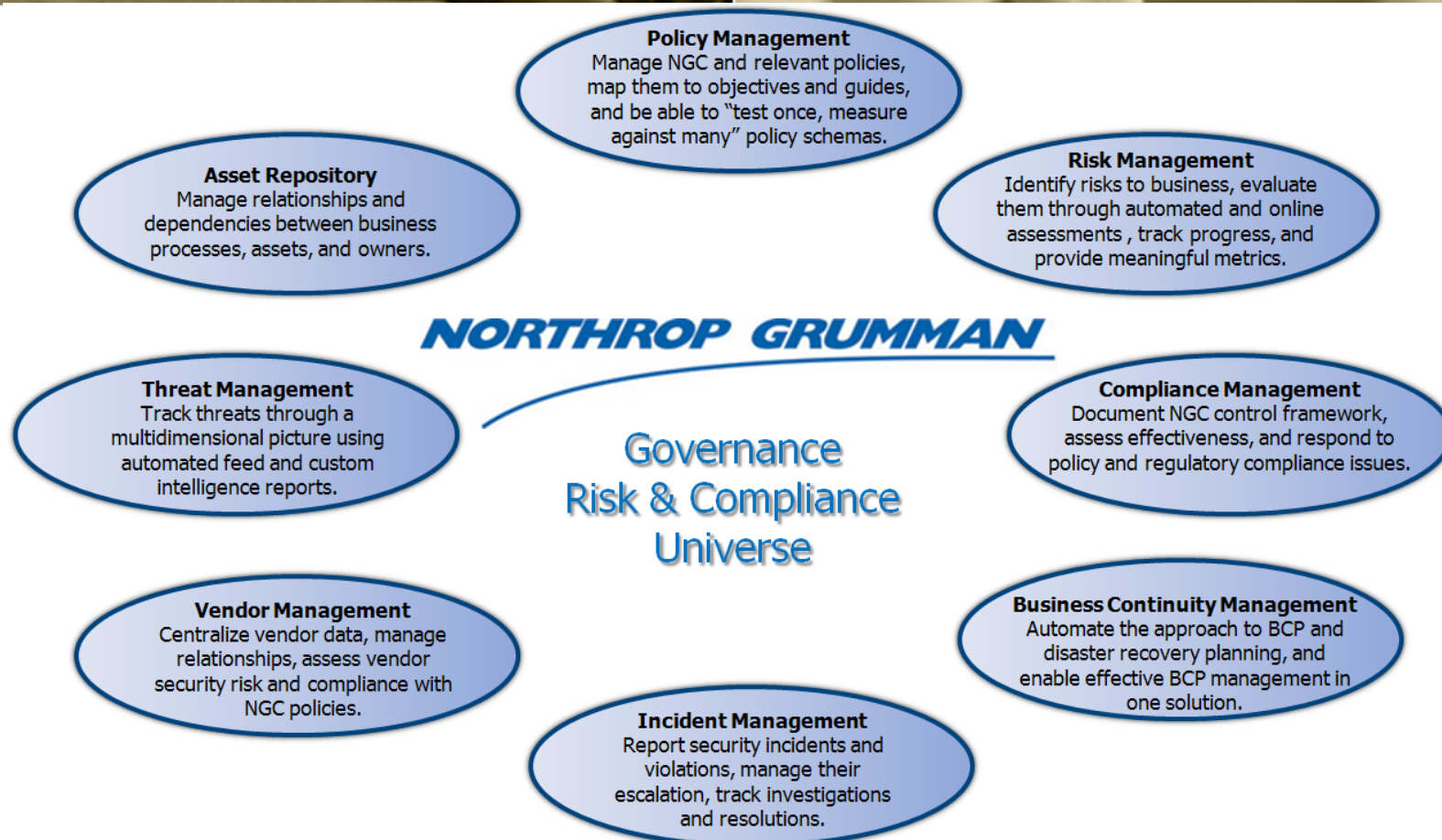
- Initiative 1 – Recognize a Risk Management Lexicon.
- Initiative 2 – Establish a Risk Management Framework
- Initiative 3 – Define Asset Categorization
- Initiative 4 – Develop or Convert Policy
- Initiative 5 – Implement Risk & Compliance Process
- **Initiative 6 – Deploy Enterprise Solutions**





Deploy an Enterprise Solution

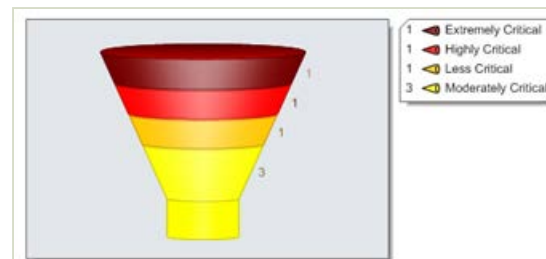
- **Risk assessments: we want an automated approach that:**
 - Correlates assets to processes efficiently and effectively
 - Associates vulnerabilities to company assets
 - Integrates data feeds for assets, vulnerabilities, and organizational sources
 - Allows for risk-based assessments for campaigns of varying attributes: asset type, devices, applications, programs, etc.
 - Supports self assessment campaigns by application/device owners.





Project Results

- Current Security Metrics
 - Performance
 - Informational
- Key Security Indicators
- Key Risk Indicators





Lessons Learned/Best Practices

- Key Success Factors

- **Clear Goals:** The IT organization articulated how GRC would enable monetary savings and a better understanding of risk.
- **Simplicity:** The plan was easy to understand and executable.
- **Sponsorship and Buy-In:** At the strategic, operational and tactical levels, GRC was recognized as valuable capability.
- **A Multidisciplinary Team:** The stakeholders contributed their thoughts about what mattered to them in a GRC platform.
- **Good Supplier Relationships:** RFI & Proof of Concept to choose GRC vendor – key to a selection based on: “best value,” mutual commitment to implementation success.



Thank you and Questions

- Questions?